

WE DELIVER KNOWLEDGE TO MAKE YOU - IT EXPERT !

100%
Satisfaction
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OUR PROFILE

IT SPARK : THINK INNOVATIVE

SAP CRM TRAINING Overview (For Demo Classes Call Us +91 - 9990173465)

IT SPARK Noida provides real-time and placement focused sap training in noida . Our sap course includes basic to advanced level and our sap course is designed to get the placement in good MNC companies in noida as quickly as once you complete the sap placement training course. Our sap trainers are sap certified experts and experienced working professionals with hands on real time multiple SAP projects knowledge. We have designed our sap course content and syllabus based on students requirement to achieve everyone's career goal. In our sap training program, you can choose to learn either functional or technical SAP modules, sap real time project and sap certification placement training.

SAP CRM SOLUTION OVERVIEW

- ✓ INTRODUCTION TO SAP CRM
- ✓ FOUNDATION & ARCHITECTURE OF SAP CRM
- ✓ SAP CRM BASE CUSTOMIZING
- ✓ SAP CRM MARKETING
- ✓ SAP CRM SALES
- ✓ SAP CRM SERVICE
- ✓ SAP CRM INTERACTION CENTER
- ✓ SAP CRM MIDDLEWARE
- ✓ SAP CRM CHANNEL MANAGEMENT
- ✓ SAP CRM ANALYTICS
- ✓ SAP CRM E-COMMERCE
- ✓ SAP CRM MOBILE SALES

CR 100: BASE CUSTOMIZING

- ✓ CRM MASTER DATA

CRM BUSINESS PARTNERS

- ✓ CREATION OF BP (BUSINESS PARTNERS) ON CATEGORY
- ✓ BASIC SETTINGS (FIELD GROUPING, NO RANGE...ETC
- ✓ BP GROUPING
- ✓ BP RELATIONSHIPS
- ✓ VISUAL CONFIGURATION TOOLS

CRM ORGANIZATIONAL MANAGEMENT

- ✓ CRM ORGANIZATIONAL MODEL
- ✓ ORGANIZATIONAL DATA DETERMINATION
- ✓ TERRITORY MANAGEMENT
- ✓ HIERARCHY LEVELS, HIERARCHY ID
- ✓ ASSIGNING EMPLOYEE TO HIERARCHY

PRODUCT MASTER

- ✓ PRODUCT TYPES
- ✓ CREATION OF HIERARCHIES AND CATEGORIES
- ✓ CREATION OF ATTRIBUTES, SET TYPES

TRANSACTION PROCESSING

- ✓ STRUCTURE OF TRANSACTIONS
- ✓ TRANSACTION TYPES
- ✓ COPY CONTROL
- ✓ ITEM CATEGORIES AND ITEM CATEGORY DETERMINATION
- ✓ BASIC FUNCTIONS IN BUSINESS TRANSACTIONS
- ✓ STATUS MANAGEMENT

ACTIVITY MANAGEMENT

- ✓ BUSINESS ACTIVITIES/TASK
- ✓ ACTIVITY MONITOR

PARTNER PROCESSING

- ✓ PARTNER FUNCTIONS
- ✓ ACCESS SEQUENCE
- ✓ PARTNER DETERMINATION PROCEDURE IN CUSTOMIZING
- ✓ ACTIONS
- ✓ BILLING

CR 600: MARKETING

- ✓ **MARKETING PLANNING & CAMPAIGN MANAGEMENT**
- ✓ **SEGMENTATION**
- ✓ **PERSONALIZED MAILS**
- ✓ **PRODUCT PROPOSALS**
- ✓ **LEAD MANAGEMENT**
- ✓ **CAMPAIGN AUTOMATION (CA)**
- ✓ **EXTERNAL LIST MANAGEMENT (ELM)**
- ✓ **MARKETING ANALYTICS**

CR 300: SALES

- ✓ **OPPORTUNITY MANAGEMENT**
- ✓ **CONTRACT MANAGEMENT**
- ✓ **QUOTATION AND ORDER MANAGEMENT**
- ✓ **VISIT PLANNING**
- ✓ **ACTIVITY MANAGEMENT IN SALES**
- ✓ **REBATE MANAGEMENT**

CR 700: SERVICE

- ✓ **I-BASE MANAGEMENT**
- ✓ **SERVICE ORDER MANAGEMENT**
- ✓ **CASE MANAGEMENT**
- ✓ **RESOURCE PLANNING**
- ✓ **PLANNED SERVICES**
- ✓ **SERVICE CONFIRMATION**
- ✓ **COMPLAINTS AND RETURNS**

CRM WEB CLIENT USER INTERFACE -2007

- ✓ **UI INTERFACE SETTINGS**
- ✓ **CREATE QUICK TRANSACTION URL CUSTOMIZATION**
- ✓ **BUSINESS ROLES AND NAVIGATION BAR CUSTOMIZING**
- ✓ **TRANSACTION LAUNCHER**
- ✓ **UI CONFIGURATION TOOL AND DESIGN LAYER CUSTOMIZING**

PROJECT METHODOLOGY

- ✓ **REAL TIME BUSINESS SCENARIO**
- ✓ **ASAP ROADMAP**
- ✓ **REAL TIME BUSINESS PROCESS PROCEDURE**
- ✓ **BEST PRACTICES**
- ✓ **PDDS & SDDS DOCUMENTATIONS**

FEATURES

- ✓ **PROVIDE CRM SOFTCOPIES (CD'S)**
- ✓ **RESUME PREPARATION**
- ✓ **PROVIDE CRM FAQ'S**
- ✓ **24/7 FACULTY IS AVAILABLE**

We expertise in the following IT Domains:

- IBM AS/400
- JAVA TECHNOLOGY
- J2EE
- .NET TECHNOLOGY
- SQT
- SAS
- SEO / SMO / SEM
- DATAWARE HOUSING
- RED HAT ADMINISTRATION
- C/C++ LANGUAGE
- ORACLE SKILL SET
- SYNON
- SAN
- ITIL
- IBM MAINFRAME
- EMBEDDED SYSTEM

We are a premium it training institute located in Noida (B-3, First Floor, Sector-2, Noida (U.P.) we offer technology courses, industrial internship on live projects. We provide complete training to fresh B.tech, BE, MCA, BCA and other IT background guys at our live projects.

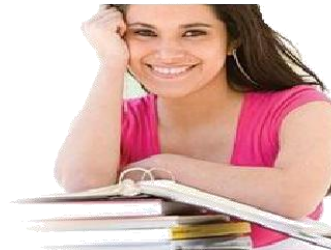
IT SPAR providing 6 Months / 6 Weeks Industrial Training to All MCA/B.E/B.Tech student on self support basis. We have tie-up with various Engineering colleges in the form of Project / Industrial Training to provide the high-end training program especially on:- Java, .Net, Android, SAS, SAP, AS 400, Mobile Apps Development & Software Testing.

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IT'S TIME TO TAKE THE FIRST STEP TOWARDS YOUR DREAM CAREER = JOIN IT SPARK